

Experience in Corporate Finance and M&A

Personal Data		
Name:	Beat Hermann	
Date of birth:	22.10.1959	
Nationality:	Swiss	
VC backed start-up companies	Avalis Telemedicine AG, Zurich <i>Founding Partner</i>	Foundation of company, seed and 1 st round of financing, identification and introduction of VC's and HNW financing partners; management of corporate file including stock ledger.
	ROOTec bioactives AG, Witterswil <i>Advisor</i>	Work with founder, management and Board of Directors to establish comprehensive financial plans. Assistance in discussions with prospective investors. Advice to improve accounting and reporting to support matching of the financial targets of the company.
PE experience	Project AIM, London <i>Partner</i>	Preparation of acquisition of a medical devices firm in an emerging markets environment: <ul style="list-style-type: none"> - Buy-side financial due diligence - Strategy development - Work with financing and other transaction partners
VC Fund experience	NMT New Medical Technologies, Basel; <i>CFO</i>	Participate in the evaluation of prospective portfolio companies. Assist existing portfolio companies concerning financial management and controlling. Provide legal assistance and protect the VC fund's interests through the legal service (direct report). Run and improve the investor relations activities of the fund.
	Inventive Capital Advisors LLP, London <i>Member of Partnership Board</i>	Developed and structured a biopharma-focused venture capital fund solution for a large semi-public research organisation (including relevant legal documents). Identified and introduced VC fund managers. Introduced investors to the firm. Generated interest for investors into the fund to be established.
Bank financing	Swiss Bank Corporation, Basel and Zurich <i>Director international corporate lending and merchant banking</i>	Analyse debt capacity and credit quality of corporate clients. Structuring and execution of lending operations, acquisition financing and asset backed solutions.

Public company	<p>STRATEC Holding AG and STRATEC Medical, Oberdorf;</p> <p><i>Head of Group Controlling and Investor Relations</i></p>	<ul style="list-style-type: none"> - Investor communication and external reporting including responsibility for annual and interim reports, AGM, analyst conferences, coordination of senior management's IR assignments - Sell side due diligence in the context of the Synthes-STRATEC merger. Support in deal structuring and contract negotiations to the acquisition agreement. Lead communication to investors and other stakeholders. Key role in subsequent secondary offering of shares in the new entity, a transaction of 668 m CHF - Buy-side due diligence on the acquisition of a manufacturer of orthopaedic devices in France.
Transaction services	<p>CFOxpert AG, Zurich;</p> <p><i>Consultant and Partner</i></p>	<p>Sell side and buy side due diligence on behalf of several clients of the advisory firm:</p> <ul style="list-style-type: none"> - Prepare, establish and/or analyse past financial performance and financial projections - Build and run data room; analyse data files, lead Q&A process <p>Provide negotiation support regarding pricing and legal terms of acquisition agreements.</p>